

POST SHOW REPORT: ILDEX VIETNAM 2018

THE 7TH INTERNATIONAL LIVESTOCK, DAIRY, MEAT PROCESSING AND AQUACULTURE EXPOSITION, VIETNAM

14-16 MARCH 2018, SAIGON EXHIBITION & CONVENTION CENTER (SECC), HO CHI MINH CITY, VIETNAM



276 Exhibitors

from 28 countries



91% satisfied quality visitors



87%
International exhibitors

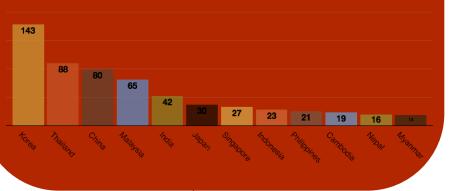


"ILDEX Vietnam is a good exhibition because many people walking inside the hall are really customers, really important buyers and the leading important exhibitors in this industry."

Mr. Atakan Yilmaz CELIK International Buyer, ACC Otomasyon, Turkey



1,924 International participants from worldwide



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PRODUCT RANGE

Animai Housing & Farm Equipment	33%
Feed Ingredients & Additives	26%
Animal Health, Breeding and Feed	21%
Knowledge Transfer & Consulting	6%
Industrial Feed, Grain, Raw Material	
Processing Equipment	5%
Egg Processing, Packaging, Handling and	
Refrigeration	3%
Hatching & Incubation, Swine Genetics	
Exporter, Cattle & Goats Genetics	2%
Manure Treatment System, Industrial Pig	
Fertilizer, Waste Water Treatment	2%
Meat Processing, Seasoning, Packaging and	
Handling, Refrigeration	2%



8,711 Trade participants





94% have positive feedback



visitors intend to visit the next edition

"This is the first time that we have participated in ILDEX Vietnam to see how the exhibition is, and to find opportunities for African companies in the future. We will definitely come back again."

Nthabiseng Maude Mthethwa Deputy Director at the Resource Based Industries Invest South Africa, Department







WHY VISIT

21% Meet business partners

18% Buy products and services

17% Get market overview

15% Attend seminar and conference

13% Find new business partner and innovation

7% Sell products and services

5% Evaluate show for future participation

4% Other





MAIN BUSINESS

16% Agribusiness & Agrobusiness

12% Aquaculture

10% Cattle Farm

10% Importer & Exporter

8% **Nutritionists**

8% Distribution & Wholesale

7% Pig Farm

7% Veterinarian

7% Poultry Farm

5% Research & Consultancy

5% Dairy Farm

2% Integrator

1% Slaughter House

1% National & Local Authorities





JOB FUNCTION

15% Distributor / Trader

12% Technical Manager, Engineer, Technician

11% MKT, Sales Manager, Representatives

11% Nutritionist & Researcher

10% Senior Management (CEO,MD,GM,Owner)

10% Consultant

Farm owner

6% Others

2% Farmer

1% Procurement



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